

H.E. Services choose Komatsu again for £20m fleet renewal



Marubeni-Komatsu Ltd and H.E. Services (Plant Hire) Ltd, the largest specialist excavator hire company in the UK, have agreed a new £20m deal for the supply of over 300 new Komatsu crawler excavators during 2011.

This new package of machines, ranging from 2.5t to 45.0t operating weights, includes the PC26MR-3, PC55MR-3, PC80MR-3, PC130-8, PC210LC-8, PC350LC-8 and PC450LC-8. All machines are fitted with Komtrax, the Komatsu satellite machine monitoring system. Peter Durey (Managing Director at H.E. Services) said, "Komtrax is a powerful tool and we use it daily to help us manage and monitor our Komatsu fleet. The functionality in Komtrax was a big influence in our decision to choose Komatsu again as our major excavator supplier."

Further enhancing H.E. Services' reputation and ability to supply a diverse range of machines, suitable for a wide variety of applications, a number of excavators will be supplied in super long front specification. The PC130-8 Super Long Reach has a maximum digging reach of 12.3 metres and the PC350LC-8 Super Long Reach a maximum digging reach of 22 metres.

This purchase is the latest of many and highlights the satisfaction that H.E. Services has in both the reliability of the Komatsu machines and the relationship they have built with Marubeni-Komatsu over the years.

H.E. Services is undoubtedly the largest specialist excavator hire company in the UK and a growing presence in Europe undeniably makes them the market leader. H.E. Services offer all of their plant either on a self drive hire basis or with an experienced and qualified operator. H.E.'s geographically located depots all over the UK mean the company is able to provide a machine quickly which is of utmost importance in this fast paced industry. The company prides itself on a machine replacement policy of 2-3 years, ensuring only the latest models are available for hire.

H.E. is also able to offer their customers a variety of attachments to fit their machines, all complete with Masterhitch/Quickhitch. Attachments include breakers, multi-processing units, shears, digging grabs, augers, magnets, fork carriages and grapples. All of the machines are fitted with bucket ram guards which prevent costly ram repairs and vandal guards are offered on all excavators from 3 tonnes upwards.

Commenting on the decision to purchase Komatsu excavators for their fleet renewal programme, Peter Durey said, "The purchase of our new Komatsu machines underlines H.E. Services' strategy of ensuring we have the most up-to-date fleet in the UK comprising the most advanced and productive machines currently in the market. We have enjoyed an excellent relationship with Marubeni-Komatsu, as well as Komatsu, over a number of years and had no hesitation in increasing the number of Komatsu excavators in our fleet."